

BALTO[®]
By Seneca

OPTIMIZED • CERTIFIED • GUARANTEED

OVERVIEW

Seneca is exclusively
available through


WHY BALTO?



Balto by Seneca is a comprehensive product portfolio designed in collaboration with Milestone and Dell that provides an optimized customer experience. Endorsed and validated by Milestone, in partnership with Dell, Balto by Seneca is a purpose-built solution designed to support the demands of the security system integrator.

This revolutionary new hardware line integrates Milestone's XProtect software as well as Seneca's innovative xConnect remote management and Maestro optimization platforms. Effortless to launch, easy to manage, backed by Seneca's superior customer service and Dell's warranty, Balto sets the new standard for physical security.

Driven with Milestone

Powered by Dell

Developed by Seneca

COLLABORATION WITH MILESTONE AND DELL PROVIDES EXTENSIVE PRODUCT PORTFOLIO

PURPOSE-BUILT FOR MILESTONE, PROVIDES SIMPLE SET UP AND ENHANCED PERFORMANCE

BACKED BY SENECA CUSTOMER SERVICE INTEGRATED WITH MILESTONE SUPPORT

OPTIMIZED › CERTIFIED › GUARANTEED



OPTIMIZED

Seneca products are purpose-built, so you don't just get a server. You get a true security appliance for video surveillance. Our extensive experience in the security market allows us to intentionally select the optimal hardware to support Milestone requirements like CPU, memory, GPU and network. This maximizes sustained throughput performance to prevent video loss and maintain image quality while eliminating costly processes with setup and configuration already complete.



CERTIFIED

Our products are tested and certified with Milestone to ensure system performance standards and compatibility. Throughput is specifically configured for security use. Utilizing our advanced engineering services (AES) facility to complete testing results, we can provide system recommendations for surveillance customers.



GUARANTEED

Knowledgeable Seneca people provide exceptional support for products that are guaranteed. We offer some of the best warranties in the business to back products we are proud to put our name on. Behind every Balto security appliance, you'll find reliable support ready with solutions.



Maestro orchestrates configuration and setup to optimize the Balto solution for Milestone. We channeled years of value engineering into an intuitive dashboard that eliminates hundreds of keystrokes. You don't even need an internet connection or data transfer from external drives.



Seneca's exclusive xConnect platform puts you in control of your security hardware. The xConnect server agent includes Milestone XProtect Event Server integration. Hardware alarms feed into the XProtect system, where Milestone event rules can be created to respond to relevant hardware alarms.



The Seneca Backup and Recovery Enterprise feature can capture a snapshot of your OS, apps, customizations and settings easily with three clicks, providing the flexibility to restore your systems to a factory image or from a snapshot all in one place.



THE SENECA EXPERIENCE

The Seneca Experience puts the integrator first through innovation. We use decades of experience to accommodate our partners from planning and deployment to monitoring and post-sale support. Seneca doesn't just sell you a box. We offer an experience that gets you the perfect appliance for your application.

In an industry where tech and capabilities can easily be over-promised and under-delivered, we stand by a commitment to integrity and dependability. Your custom appliance arrives as specified, thoroughly tested in our world-class facility and backed by the best warranties in the business. Customer support is never far away with our next-business-day, on-site service and a U.S.-based call center filled with experts who can actually answer your questions.

Purpose-built and validated by top software developers, Seneca products come with an out-of-the-box experience that's second-to-none. We've channeled our experience into game-changing solutions like Maestro optimization software that orchestrates startup configuration in a fraction of the time typical setup takes. Seneca Backup and Recovery (SBAR) works in concert with Maestro, so you can quickly launch and create a backup all from a single intuitive dashboard. Standard and Enterprise recovery options are available. The xConnect remote management platform reduces service calls and increases profitability.

Seneca is your trusted advisor and true partner in the physical security market. We give you the same consideration that you provide to clients, carefully planning and pairing you with the right equipment.

PARTNERSHIPS

We understand that partnerships are important. We strive to partner with industry leaders to develop better solutions and drive an easier experience for our customers.

SUPPLIER PARTNERS



— POWERED BY —
DELL Technologies

SOFTWARE PARTNER



PRODUCT PORTFOLIO



NETWORK VIDEO RECORDERS

The Balto NVR appliances are video surveillance storage/management systems designed to support IP-based digital cameras in the Milestone XProtect environment. Record video in a digital format and store directly on internal disk drives, Balto NVR appliances are designed to balance optimum throughput and storage retention.



CLIENT WORKSTATIONS

Balto by Seneca Client Workstations are certified and optimized for Milestone XProtect Smart Client to ensure complete hardware and software compatibility with guaranteed performance. The complete client workstation portfolio is designed to offer unparalleled performance in the Milestone environment, from entry level to enterprise.



MANAGEMENT SERVERS

Balto Management Servers featuring Intel Xeon scalable processors coordinate the flow of data in the system. It controls the management of the security network and ties together all the backend components of NVRs, cameras and all attached devices. At Seneca, we understand the importance of mission-critical solutions, which is why the Balto Management Servers are designed for maximum uptime with white-glove service to match.



STORAGE

Balto Storage offers the latest in storage technology, ideal for small to mid-tier projects and installations. Every use case and function of Balto storage has been calculated by our engineers to ensure a product that delivers best-in-class performance.

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